

RULES & REGULATIONS FOR CONCORDAT 2.0

'C – NEG COMPETITION'

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1. SHORT TITLE & COMMENCEMENT: The Competition may be called “CONCORDAT 2.0, Client Counselling – Negotiation Competition.

- (i) The Client Counselling – Negotiation shall hereinafter be referred to as “Concordat 2.0 C – Neg Competition”.
- (ii) The rules, awards and regulations of the Concordat 2.0 C – Neg Competition are subject to changes. Any such amendment shall be notified to all the participants and jury panellist immediately until then reliance should be placed only on guidelines mentioned herein below.

2. DEFINITIONS: In these guidelines, unless otherwise stated, a reference to a guideline is reference to this guidebook of the “Concordat 2.0 C – Neg Competition”. In these guidelines, unless the context otherwise requires:

- (i) “**Centre for ADR & Centre for Sports Law, Economics & Policy (SLEP) - IFIM Law School, Bengaluru**” is the organizing and administrating body for the Competition.
- (ii) “**Competition**” means the Concordat 2.0 C – Neg Competition;
- (iii) “**Organizing Committee**” means the members of the Centre for ADR- Centre for Sports Law, Economic & Policy-student-volunteer body, responsible for the administration and smooth conduct of the competition, including all other members conferred with powers.
- (iv) “**Client Counselling**” means the interviewing and advising the clients with regards to the problem provided by the Organizing Committee for the Competition;
- (v) “**Negotiation**” means disputing parties discussing the agenda at hand among themselves to reach to an amicable settlement
- (vi) “**Client**” means a person or organization, as assigned by the Centre for ADR & Centre for SLEP in accordance with the office memo for a particular round, seeking and/or receiving the services of a counsel in the client counselling format; in case of negotiation rounds client would be used for the parties who have approached for settlement and are discussing on the negotiation table
- (vii) “**Office memo**” means a sheet of correspondence briefly describing the client(s) and/or his or problem(s) for which the client seeks the services

- of a counsel;
- (viii) “**Counsels**” means participating for the competition and playing the role of legal practitioner.
 - (ix) “**Bench**” refers to the members duly invited by the Organizing Committee, to adjudge any of the rounds.
 - (x) “**Participant**” means any individual eligible for participating in the competition;
 - (xi) “**Team**” means any team comprising of not more than two participants and includes only bona fide representatives of any University, may that be State, Central or International or any other department recognized/authorized and who have applied and registered for the Competition by complying with the procedure prescribed in the present rules;
 - (xii) “**Team Code**” means a unique code assigned by the Organizing Committee to the applied and registered team;
 - (xiii) “**Penalty**” refers to the deductions imposed on the participating team/individual in breach of any rules, as provided by the Organizing Committee.
 - (xiv) “**Plagiarism**” refers to the direct or substantial duplication of the work from the memorial of any other team through offline or online source(s).
 - (xv) “**Scouting**” refers to the act of a person observing the sessions/oral rounds of a team other than the team he/she is a part of.
 - (xvi) “**Strategy Paper**” refers to the strategy drafted by the participants for the negotiation rounds, which will be marked and be used in case of tie breakers only.

3. INTERPRETATION:

- (i) The Organizing Committee reserves the right to interpret the rules as it deems fit in order to ensure fairness and equality in the competition. Any such interpretation shall be conclusive and the decision of the Organizing Committee for the application of the rules shall be final and binding.
- (ii) The Organizing Committee may also amend, modify, change or repeal any rule from the same shall be communicated to the teams in due time.

In case of any conflict, the decision of the Organizing Committee shall be final and binding.

IMPORTANT DATES

Last Date for Registration	5 th June 2022
Release of the Problems	15 th June 2022
Last Date for seeking clarifications	25 th June 2022
Release of Clarifications	28 th June 2022
Submission of Strategy Paper	11 th July 2022
Preliminary Round	15 th July 2022
Quarter and Semi-Finals	16 th July 2022
Final Round	17 th July 2022

4. ELIGIBILITY:

Students duly enrolled and representatives of any University, may that be State, Central or International or any other department recognized/authorized may apply to participate in the Concordat 2.0 C – Neg Competition.

5. TEAM COMPOSITION:

- (i) A team shall consist of two members that must include two Speakers, i.e., Senior and Junior Counsel for the client counselling rounds and the same team shall adapt the role of one client and one counsel for the Negotiation rounds. (There shall not be more than one team representing an Institution in the C-Neg Format).
- (ii) Any team, intending to change composition of the team shall intimate the Organizing Committee by sending an e-mail at concordat@ifim.edu.in, the change will be allowed on discretion of the Organizing Committee.

6. REGISTRATION:

(i) General –

6.(i)(i). Each team shall register to CONCORDAT 2.0 C – Neg Competition, by filing registration form, in the prescribed manner on or before 11:59PM 5th June, 2022.

6.(i)(ii). Registration Link: <https://forms.gle/168j3pCCDKhSHcV7A>

6.(i)(iii). For the Selection Process, the Organizing Committee will shortlist a total of 16 Teams out of all the Applicant Teams on first-come-first basis, who have successfully completed the registration by the above-mentioned deadline.

6.(i)(iv). On receipt of the duly filled registration form the Organizing Committee shall respond to the participating team, acknowledging the registration.

6.(i)(v). After the deadline for the registration expires, the Organizing Committee shall respond to each registered team, as specified under the clause 6(i)(iv), with a unique team code, which shall be used to identify the teams during the competition.

(ii) Registration Fee –

6.(ii)(i). The registration fee for the competition is ₹3,000/- only. **In case of withdrawal no refund will be provided.**

6.(ii)(ii). The registration fee for the CONCORDAT 2.0 C – Neg Competition, can be paid through electronic transfers. The payment shall be made to the following Bank Account:

Name of the Beneficiary: Centre for Development Education – ESCROW-1

Bank & Branch: Axis Bank Ltd., Koramangala Branch (KT)

Account No.: 921020044107680

IFSC/NEFT Code/RTGS Code/BRANCH Code: UTIB0000194

7. ANONYMITY OF TEAMS:

- (i) Teams shall not reveal their identity in any form during the Competition, except by the means of their Team Code allotted by the Organizing Committee.
- (ii) Any material presented to the Panel, should be devoid of any identification mark(s)/seal(s) of the Team. If any such mark(s)/seal(s) exist, it must be rendered unrecognizable before being presented to the judges.
- (iii) Any violation of the abovementioned rules shall attract severe penalty or disqualification as determined by the Organizing Committee. The decision of the Organizing Committee in this regard shall be final and binding; not subject to challenge.

8. STRUCTURE OF THE COMPETITION:

(i) GENERAL:

8.(i)(i). The formal commencement of the competition shall be from July 15th, 2022.

8.(i)(ii). The competition shall have one Preliminary Round, one Quarter Final Round, one Semi Final Round and the Final Round which will be followed by the valedictory ceremony.

(ii) ROUNDS:

8. (ii)(i). PRELIMINARY ROUND

- a. This Round shall be a Client Counselling Session, where the Counsels shall be allotted a total of 30 minutes;
- b. The time-frame of 30 minutes for this Round does not include the questioning time allotted to the judges.
- c. Top 8 high scorer teams shall qualify for the Quarter Final Round.

8.(ii)(ii). QUARTER FINAL ROUND

- a. The Quarter Final Round shall also be a Client Counselling Session.
- b. The top 8 teams shall compete in this Round, & out of which top

4 teams with the highest total scores in this round shall qualify for the semi-final rounds.

- c. Teams shall get a total of 40 minutes;

8.(ii)(iii). SEMI FINAL ROUND

- a. The Semi Final Round shall be to assess your Negotiation Skills.
- b. Teams together shall get a total of 40 minutes to negotiate their case. Any extension of time beyond the specified period shall not be allowed & shall result in negative marking.
- c. The time-frame of 40 minutes for this Round does not include the questioning time allotted to the judges.
- d. In the case of a tie, strategy paper scores will be referred to break the same.
- e. This Round will be a knock-out round, from where the 2 teams shall qualify for the Final round.

8.(ii)(iv). FINAL ROUND

- a. The Final Round will follow the Semi-Finals Round, which will evaluate your Negotiation Skills. A team will be credited with a win in the Final round if the total marks are higher than those of its opponent team.
- b. Teams shall get a total of 50 minutes to negotiate their case. Any extension of time beyond the specified period shall not be allowed & shall result in negative marking.

(iii) ASSESSMENT CRITERION:

The Teams will be evaluated by the judges based on the following criteria:

PRELIMINARY ROUND & QUARTER FINAL ROUND:

Observation Rounds:

- i. Relevancy of information extracted, outlining the problem.
- ii. Tactics used to make client comfortable to understand Client goals and

- expectations.
- iii. Moral and Ethical Issues: Recognised, clarified and response to any moral or ethical issues which may have arisen, without being prejudicial in judgments.
 - iv. Alternative Course of Action suggested (Legal/ Non-Legal).
 - v. Court Room Conduct, Confidentiality and fees asked.

Post Consultation Session:

Post Interview Reflection- explaining the strengths and limitations of their interviewing and counselling skills, their handling of the substantive aspects of the client's problems (legal and non-legal), provided for an effective follow-up.

Problem Analysis and Effective Conclusion: Analyses of the client's problem with creativity and from both legal and non-legal perspectives, resulting in a clear and useful formulation of the problem.

Effective answers to Judges.

SEMI FINAL & FINAL ROUNDS:

The co-ordination between the Client and Counsel each participating team, whether the Client and Counsel were able to meet the confidential information provided to them and use the same during their negotiation with the opposite team's Client and Counsel.

Approach towards the settlement of dispute and creative solutions for the same.

Format of Negotiation to be followed:

- i. Opening Statement by Client and Counsel
- ii. Agenda Formulation (Issues of conflict)
- iii. Negotiation
- iv. Closing Statement by Client and Counsel

(iv) WRITTEN SUBMISSIONS:

Each team will be required to submit two sets of Strategy Paper (from both the sides) for the Semi Final & Final Round. The papers would be provided to the judges at the time of Rounds and will be used by judges in their marking or for questioning.

8.(iv)(i). Components of Written Submissions –

The strategy paper shall include the following components:

- I. Cover Page- Annexure I
- II. Brief Facts
- III. Issues Involved
- IV. Strengths & Weaknesses of Both the Parties
- V. Interests of Both the Parties
- VI. Conflicting Interests of Both the Parties
- VII. Brief Arguments
- VIII. B.A.T.N.A.
- IX. W.A.T.N.A.

8.(iv)(ii). Format of Written Submissions –

Font Style – Times New Roman;

Title Font Size – 14;

Body Font Size – 12;

Line Spacing – 1.5;

Team Code - The team codes provided by the Organizing Committee have to be mentioned on the top-right most corner of the first page of the Strategy Paper.

(v) Official Language:

The official language of the Competition shall be English. All written and/or oral submission made to and/or before the judges shall be in English.

9. DRESS CODE:

The participants shall adhere to the following dress code while in the courtrooms:

- (i) Ladies: White shirt and black trousers or skirt along with a black blazer.
- (ii) Gentlemen: White shirt, black trousers, a black tie, a black blazer and black shoes.

10. PENALTY:

(i) Scouting:

No member of any team other than the team he/she is a part of or the

team which is not one of the participating teams whilst that team is a part of the competition or the person is not part of any of the participating team. If this rule is violated, the Organising Committee shall take strict actions, which may include but may not be limited to, the expulsion of the said team from the competition.

(ii) **Non-disclosure of Identity:**

Teams shall not disclose their identity, i.e., the name of their institution, city, etc. or any other information which has the effect of disclosing their identity and affiliation with a particular university or institution. Such disclosure shall result in disqualification subject to the discretion of the Organizers.

(iii) **Exceeding Time:**

If any team exceeds the time limit of the rounds provided in the rule then 0.5 marks will be deducted for each exceeding minute. Judges will have authority to waive the same.

11. AWARDS:

Participation certificates will be given to all the participants. Following awards will be distributed during the valedictory ceremony:

Winning Team – ₹20,000/-

Runner-up Team – ₹10,000/-

Best Counsel – ₹3,000/- (based on the Preliminary Round)

12. MISCELLANEOUS:

- (i) No team shall indulge in any act of misconduct during the competition, undermining the credibility of judges or that of the competition. Any act to the contrary may lead to immediate disqualification from the competition without scope of appeal.
- (ii) All the teams shall be bound to follow the code of conduct and the rules laid down by the organisers.
- (iii) Any behaviour of indiscipline with the Organizing Committee or any other student or volunteer body shall be dealt with strictly and may lead to immediate disqualification from the competition without scope of appeal.

- (iv) No team shall ask for feedback immediately on completion of any round. However, at the end of all the rounds the participants may talk to the judges, with minimum inconvenience caused to them.
- (v) Any attempt to approach the framer of the office memo or the panel of judges of the competition, prior to the competition shall be dealt with strictly and may lead to immediate disqualification from the competition without scope of appeal.
- (vi) No team is allowed to use mobile phones during any of the observation rounds, for the purposes of research, phone call, texting, or any other purposes.

CONTACT DETAILS:

For any queries, feel free to drop us an email at concordat@ifim.edu.in, the subject line should be “Clarifications: Problems or Rules”, or contact the following members of the Centre for ADR, IFIMLS:

Faculty Coordinator: Ms. Muskaan Dargar

Email Id: concordat@ifim.edu.in

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Nihal Raj (Convener)– +91-9652247708

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Annexure I

STRATEGY PAPER ON BEHALF OF CLIENT NAME

TEAM CODE

PARTIES FOR THE NEGOTIATION

(NAME OF THE PARTY) _____

Between

(NAME OF THE PARTY) _____